

25/09/2024

# META ANALYSIS

**Cream of the Crop – What's in Your Dream Jar?** 



How are the different groups responding?

# **PROJECTS**

Dream Skincare product (African American)

United States, size: 10

Dream Skincare product (Asian American)

United States, size: 10



How are the different groups responding?

# **SUMMARY**

Responses to Skincare Product Preferences: A Comparison of African American and Asian American Groups

This summary analyzes responses from two focus groups (African American and Asian American) about their skincare product preferences. While individual opinions vary greatly within each group, some common themes emerge.

### Similarities:

Natural Ingredients: Both groups showed a strong preference for natural or organic ingredients, citing concerns about potential harm from artificial ingredients and a desire for products aligned with their health goals.

Cruelty-Free Products: Both groups prioritized cruelty-free products, demonstrating a concern for ethical treatment of animals in the beauty industry.

Effectiveness: Regardless of ethnicity, participants emphasized the importance of a product's effectiveness above other factors like packaging or specific trends. They relied on personal experience, ingredient lists, and reviews to determine if a product delivered on its promises.

Moisturization: Both groups included individuals struggling with dry skin and seeking products offering deep and lasting moisturization.



How are the different groups responding?

# **SUMMARY**

### Differences:

Tailored Products: African American participants expressed a stronger preference for products specifically tailored to Black or African American skin, citing differences in melanin levels and skin sensitivities. In contrast, Asian American participants were less concerned about ethnicity-specific products, prioritizing personal suitability and effectiveness instead.

Packaging Importance: African American participants generally placed less importance on packaging, while some Asian American participants viewed aesthetically pleasing and sustainable packaging as a bonus. Brand Loyalty: Asian American participants appeared more influenced by brand reputation and were more likely to stick with well-known brands. They also showed a stronger preference for products originating from East Asian

### Noteworthy Trends:

countries, particularly Korea.

Sustainability: While important to both groups, sustainability (in packaging and sourcing) held slightly more weight for Asian American participants.

Scent Preferences: Both groups generally favored subtly scented or unscented products, citing concerns about skin irritation and allergies.

### Overall:

This comparison highlights both shared and diverging priorities in skincare preferences among African American and Asian American consumers. While both groups seek effective and natural products, differences in their emphasis on tailored products, packaging, and brand loyalty suggest nuanced approaches to product development and marketing for each demographic.



How are the different groups responding?

# **INSIGHTS**

### **Ingredient Preferences Driven by Skin Concerns and Values**

- Across both groups, participants prioritize ingredients based on their specific skin concerns, such as acne, dryness, or sensitivity.
- African American participants frequently mention seeking out natural and organic ingredients, while Asian American participants focus on specific ingredients like hyaluronic acid, niacinamide, and retinol.
- Both groups demonstrate awareness of potentially harmful ingredients, with African Americans often avoiding artificial ingredients and Asian Americans avoiding sulfates and parabens.

### **Quotes:**

Water, natural herbs, planets, nothing artificial. I don't want to put anything in my body that will harm my future - Age 36, Female - Dream Skincare product (African American)

I usually look for salicylic acid and other medicated treatments - Age 34, Male - Dream Skincare product (Asian American)

Sulfates. I heard they are bad for sensitive skin - Age 32, Male - Dream Skincare product (Asian American)





How are the different groups responding?

# **INSIGHTS**

### **Ethical Considerations Impact Purchasing Decisions**

- Cruelty-free practices are highly important for both African American and Asian American participants, reflecting a shared concern for animal welfare.
- Sustainable packaging is generally less important than ingredient quality and effectiveness, but it still factors into decision-making, particularly for environmentally conscious individuals in both groups.
- Fair Trade certification is a less prominent consideration, suggesting that transparency in sourcing and labor practices may not be as influential as other ethical factors.

### **Quotes:**

These days cruelty free should be the standard. We do not hurt animals for testing - Age 45, Female - Dream Skincare product (Asian American)

I like vegan products because they work so much better and it's healthier for your skin - Age 34, Female - Dream Skincare product (African American)

Sustainability is first because we need to take care of the planet - Age 41, Male - Dream Skincare product (Asian American)



How are the different groups responding?

# **INSIGHTS**

### **Tailored Products: Appeal and Accessibility**

- While both groups acknowledge the potential benefits of products tailored to specific ethnicities, their responses reveal varying levels of importance and skepticism.
- African American participants express a stronger desire for products specifically designed for Black or African American skin, citing concerns about melanin and unique skin needs.
- Asian American participants are more divided, with some valuing the advancements in East Asian skincare but others prioritizing individual skin suitability over ethnicity-based tailoring.

### **Quotes:**

Yes because I am black African American - Age 36, Female - Dream Skincare product (African American)

Yes, because I believe that East Asian countries and products are more advanced than typical American skincare - Age 23, Female - Dream Skincare product (Asian American)

I dont believe race plays that much factor in effectiveness of skin products - Age 32, Male - Dream Skincare product (Asian American)



How are the different groups responding?

# **COMPARISONS**

### **Ingredient Preferences Driven by Skin Concerns and Values**

Dream Skincare product (African American)	This group heavily emphasizes natural and organic ingredients, reflecting a desire for gentle and non-toxic products.
Dream Skincare product (Asian American)	This group focuses on specific active ingredients known for their efficacy, such as hyaluronic acid, retinol, and vitamin C.



How are the different groups responding?

# **COMPARISONS**

# **Ethical Considerations Impact Purchasing Decisions**

Dream Skincare product (African American)	Cruelty-free practices are paramount, while sustainable packaging is a secondary consideration, often outweighed by product efficacy and affordability.
Dream Skincare product (Asian American)	Cruelty-free remains highly important, with sustainable packaging gaining some traction as a desirable but not essential attribute.



How are the different groups responding?

# **COMPARISONS**

# **Tailored Products: Appeal and Accessibility**

Dream Skincare product (African American)	Participants express a strong preference for products designed for Black or African American skin, highlighting the importance of addressing specific needs related to melanin and skin sensitivities.
Dream Skincare product (Asian American)	Responses are more mixed, with some appreciating the sophistication of East Asian skincare but others prioritizing individual skin compatibility over ethnicity-specific tailoring.



# REACH OUT TO US IF YOU HAVE FURTHER QUESTIONS ABOUT THIS REPORT

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